WHAT IS THE FUTURE OF PATIENT CARE?

VISION

Harness technology to monitor patients' vital signs to maximize patient comfort and the quality of healthcare.

Vital Sign Alert

MISSION

The Sydney Morning Herald

His chequered handkerchiefs, blue slacks and white socks blew on a clothes line in the wind in his backyard. The dishes in the sink went unwashed and the days on the calendar he had been crossing off remained untouched.

The 89-year-old died in March and for three weeks, his home became his tomb.

It's a phenomenon called 'lonely death' in Japan, where it is estimated about 30,000 take place annually. And Australians are not immune.

According to the Australian Bureau of Statistics, in 2018 there were more than 158,000 deaths across Australia. Finding out how many of these are unattended is difficult. The National Coronial Information Service can't easily bring up the number of lonely deaths or the time elapsed before they were discovered.

RELATED ARTICLE

So many Japanese people die alone, there's an industry devoted to cleaning up after them

On July 4, a 55-year-old man was found in his Traralgon home after dying 15 months earlier. Milk in his fridge dated back to April 2018, leading police to believe he died as early as February that year.

WHO COULD THIS AFFECT?

AGING POPULATIONS

23%

(5.9 MIL)

OF AUSTRALIANS ABOVE 60

PALLIATIVE CARE

AUD **22B**

IN 2020-2021

Source: https://www.statista.com/statistics/608088/australia-age-distribution/

PROBLEM

REQUIRED PHYSICAL ROUNDS

Currently, monitoring process requires regular physical rounds by healthcare professionals

INVASIVE DEVICES

Invasive devices attached to the patient's body, and can often lead to interruptions in the patient's rest and comfort

RESTRICTED CAPACITY

It restricts the capacity of healthcare professionals to monitor multiple patients simultaneously, limiting the scalability of patient care in hospitals

LABOR INTENSIVE & INEFFICIENT

Also leads to delayed response time in case of health crisis.
It is projected that the nursing workforce in Australia will face a shortage of up to 123 ,000 nurses by 2030.

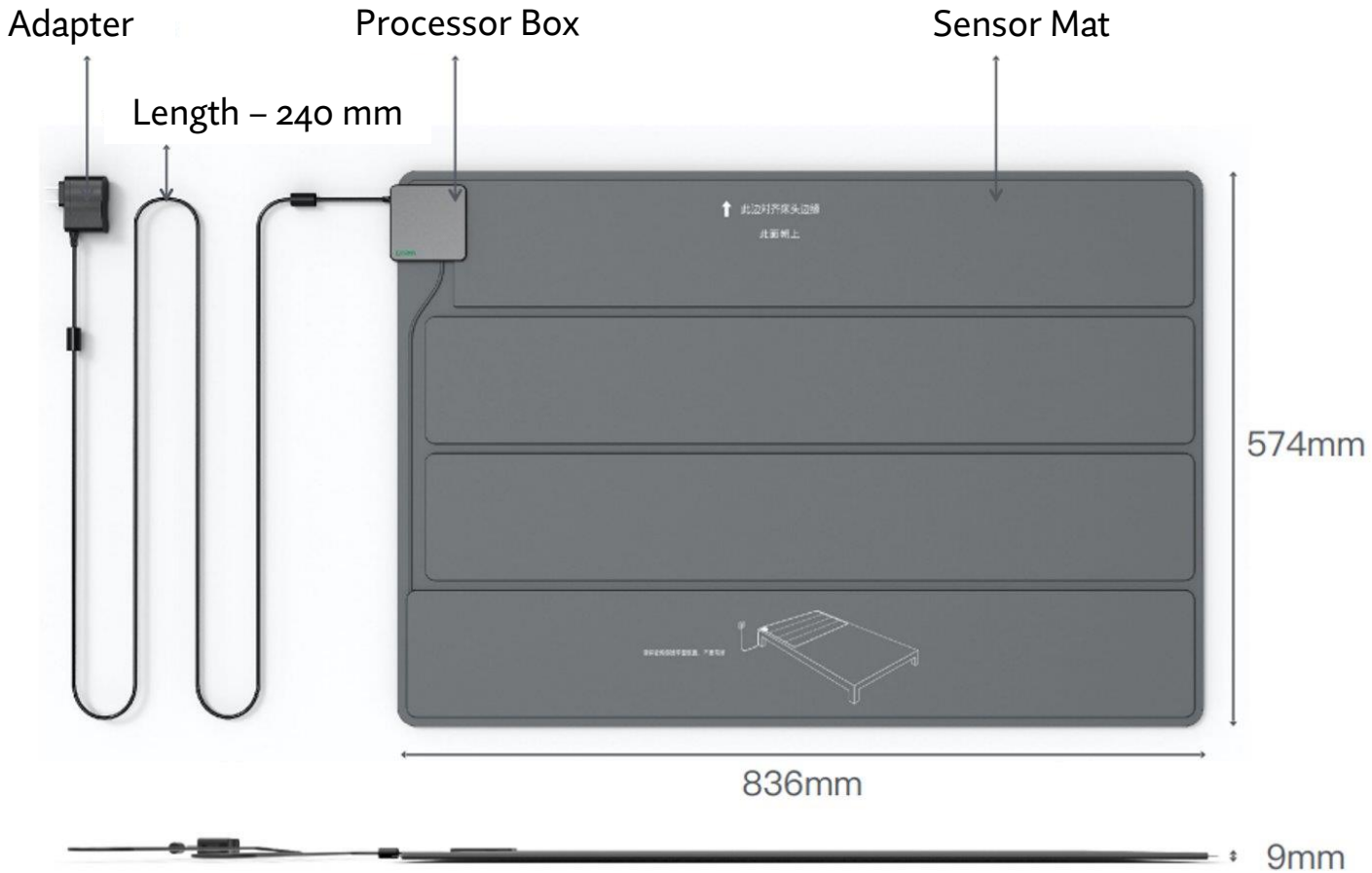
SOLUTIONS

CONTINUOUS MONITORING

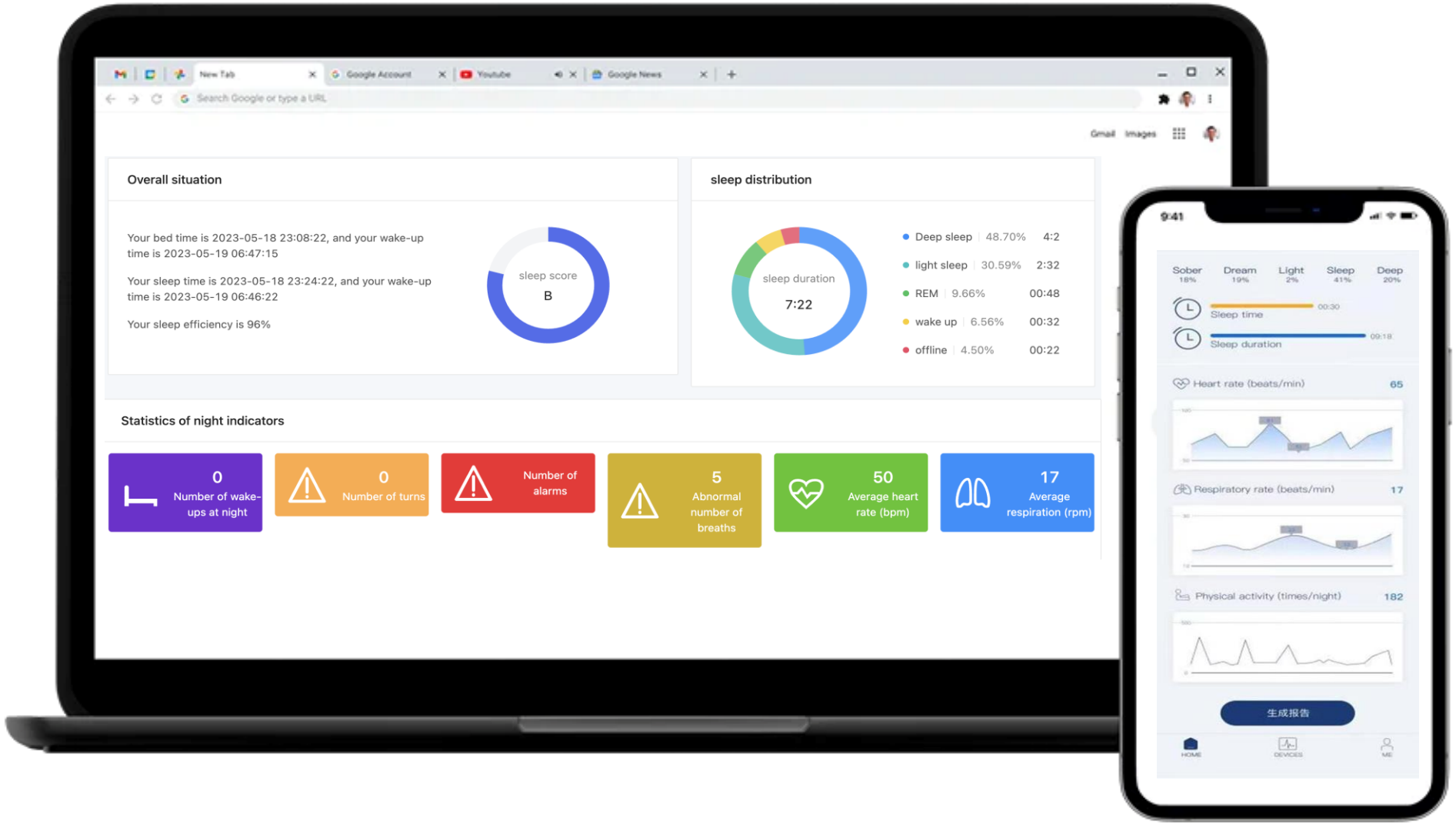
REAL-TIME ALERTS

DATA TRENDS

PRODUCT OVERVIEW



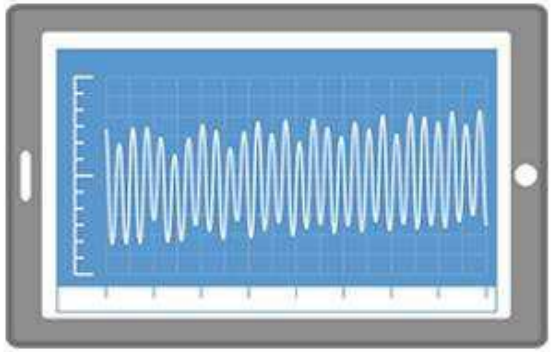
PRODUCT OVERVIEW



HOW IT WORKS

PLACE THE MAT UNDER THE MATTRESS

Without having to attach any leads or equipment on patient's body to measure Pulse Rate, Respiratory Rate and Bed Exit Alert.



FIBER OPTIC DETECTS MICRO VIBRATIONS

Breathing and heart beating causing small vibrations that are picked up by our fibre optics.

VIBRATIONS ARE PROCESSED TO DATA

The signals are processed and converted into data for monitoring.

PRODUCT BENEFIT

FOR ADMINISTRATION

- Reduces data entry

FOR CAREGIVERS

- Reduce time to manually check on patient constantly
- Receive alerts if emergency arises for quick response

FOR PATIENTS

- Increase comfort
- Improve quality of care

FOR DOCTORS

- Historical data can assist diagnosis

COMPETITIVE ADVANTAGE

OPTIC FIBER
VS
COPPER

PRICING AND DELIVERY

AUD $1000.00

PER UNIT INCLUDING SCREEN

4

WEEKS ANYWHERE IN THE WORLD

ROADMAP

2019

SMART MAT

Launch of Smart Mat at Medical Fair Thailand

Signed Exculsive Patent License with A-star for Algorithm to detect PR and RR. (Singapore, USA and China.)

2020

LIFE CHECKER

- Launch of Life Checker at Medical Fair Osaka in Feb.
- Start ISO13485 training and submission. Target Apr 2022.

2021

Vital-Care

- June 2022 to include additional Vital Signs Monitoring for Blood Pressure and SPO2.
- Complete the final development version of Sensor-Mat and Console for Mass production.

2023

R&D + Global Sales Distribution

- Launch Vital-Care Monitoring system (Mid 2023)
- Target Sales distribution in Asean, Japan and Australia.
- Developed New Product version for Chair Application.

THE TEAM

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JOSHUA TAN – HEAD OF PROJECT VITAL SIGNS ALERT PTE LTD

PANG KIN HOONG – RESEARCH & DEVELOPMENT HEAD

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FOREST TAN – CONSULTANT, ASSOC. PROF AT SINGAPORE INSTITUTE OF TECHNOLOGY

GERMIN CHAN – BUSINESS DEVELOPMENT MANAGER, AUSTRALIA

Patent with A*Star for USA, Singapore and China Patent

VITAL SIGN ALERT PTE LTD

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审查员 张玲玲

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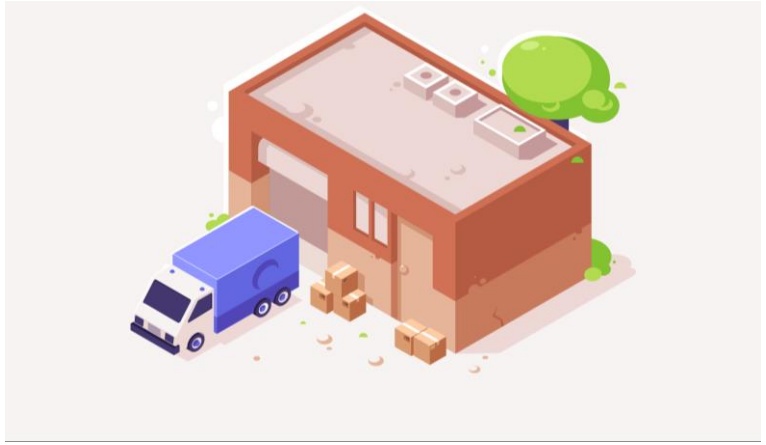

CHANNEL DISTRIBUTORS

AGED CARE PROVIDERS

THE FUTURE OF PATIENTS' CARE

Vital Sign Alert

GERMIN@VITALSIGNALERT.COM

UPCOMING EVENTS

- CLINICAL TRIAL VALIDATION OF VITAL CARE SENSOR MAT WITH MEDICAL DEVICES AT UNIVERSITY SINGAPORE INSTITUTE OF TECHNOLOGY.
- SINGAPORE SENG KANG HOSPITAL PROJECT FOR VITAL SIGN CONTACTLESS MONITORING
- ATTEND DIGITAL HEALTH FESTIVAL AT MELBOURNE AUSTRALIA 6TH – 7TH JUNE 2023
- PARTICIPATE MEDICAL FAIR THAILAND EXHIBITION 13TH – 15TH SEPTEMBER 2023
- PARTICIPATE MEDICAL JAPAN TOKYO EXHIBITION 11TH – 13TH OCTOBER 2023

ROADMAP

Agency for Science, Technology and Research
SINGAPORE

萬光祥

2013
First RCA with A-Star Singapore
Masstron start the first Research and Collaboration with A-Star for FBG fiber sensor for vital signs detection.

2014
Successful deployment of Smart Mat with Khoo Teck Puat Hospital

2015
Vital Signs Alert Pte Ltd
Spin Off from Masstron to establish medical company: Vital Signs Alert Pte Ltd.

2016
Deployment at Nursing Home (Link Kwang)
Further trial and deployment at Nursing Home for elderly care applications.

2017
Set Up Vital Signs Alert R&D Division
Start development of new technology for Vital Signs Mat and Software.

Exhibition World Cities Summit by invitation Ministry of Health.

2018
Smart Mat Version I
Through self R&D and testing new technology using Fiber Light Variation, we start development of new sensor and wireless module with IOT applications.